

DONORS & SUPPORTERS

Grants

\$200,000 and up

U.S. Dept. of Energy

\$20,000 - \$26,000

Putnam Foundation
STEP Foundation

\$10,000 - \$19,999

DWSS, Inc.
Excel Energy Fund

\$5,000 - \$9,999

Aspen Skiing Co.
Alice Pack & L.Thomas Melly
Foundation

\$449 - \$4,999

City of Aspen
Healthy Community Fund
The Learning Council
The Thrift Shop (Aspen)
Town of Carbondale
U.S. Dept. of Agriculture

Equipment Donors

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Alternate Energy Technologies
Michael Arquin
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Gardner Engineering
Holly & Kevin Green
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Holly Solar
Kaco
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Magnum Energy
MidNite Solar
Morningstar
PV Powered
QuickMount PV
REC Solar
Solar Costa Rica
SolarEdge
Sun Maxx Solar
Sundancer
Sustainable Harvest Honduras
THIR
Trojan Battery
Tyco
UniRac
US Battery
David Utela
Xantrex
Waldron Power & Light
Wiley Electronics
Zep Solar

Donors

\$1,000-\$5,000

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Chuck Heath, Allen-Heath
Memorial Foundation
Juwi Solar Inc.
Christina Patterson
Naegele Family Fund
Bland Nesbit
Marcus Sheffer
Kathy Swartz & Kris Sutton

\$250-\$500

Angus Anderson
Andy Black
Susan Lau & Mark Kavasch
Steve Johnson, Lightwave Solar
Electric LLC
Paul Farmer Foundation
The Phoenix Players
Elizabeth & Michael Thele
Carrie & Scott Tinker

\$50-\$249

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Alliant Energy Foundation
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CLEER
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In Honor of Helen Gemmill
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Network for Good
Sandy Pickard
Steve Purcer
Albert Rango
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J. Wilson
Ulrich Lange

Members including Businesses

Sustainable Colleague (\$500-\$999)

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Carone Dutz
Wayne Espeland
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Hayward Electric Company
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Michael Seitz
Daniel Small
Carrie & Scott Tinker
Robert Uselton
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Jeff Wilson

21 Members <\$49



SOLAR ENERGY INTERNATIONAL
renewable energy education for a sustainable future

2010 Annual Report

SOLAR ENERGY INTERNATIONAL
renewable energy education for a sustainable future

solarenergy.org

WHO WE ARE



Solar Energy International (SEI) is well known as one of the longest-running renewable energy education and skills training organizations in the world. Since 1991, SEI has been a leader in providing hands-on workshops and online courses in photovoltaics (PV), wind, and micro-hydro electric energy, as well as sustainable building technologies. SEI has provided diverse courses and workshops to more than 16,000 people from all 50 U.S. states and 67 countries.

The core of our organization's reputation is built on our Renewable Energy Education Program, through which we've delivered hundreds of hands-on workshops and online courses. Even more noteworthy is the fact that SEI provides expertise and training to people of all ages, from around the world, and in less fortunate communities. Through outreach programs, SEI works globally with grassroots international development organizations, nationally with Native American communities, and regionally with school groups.

In 2010, SEI delivered courses and workshops in 13 states and 5 countries (including the U.S.) covering the following renewable energy topics:

- Solar Electric PV (Photovoltaics)
- Sustainable Building
- Solar Thermal
- Wind Power
- Micro-Hydro Power
- International-Rural Development
- Renewable Energy for Educators



2010 SEI Team

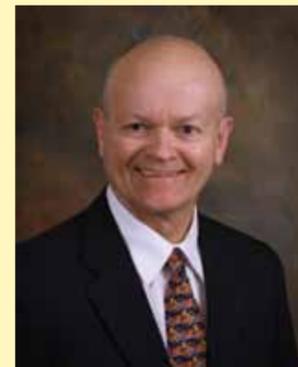
Christie Cantrell
 April E. Clark
 Rachel Connor
 Noah Davis
 Kathy Fontaine
 Paul Gibb
 Dan Giese
 Laurie Guevara-Stone
 Matthew Harris
 Cindy Hotchkiss
 Soozie Lindbloom
 Kevin Lundy
 Brian Mehalic
 Khanti Munro
 Dawn Ogren
 Tawnya Parker
 Samantha Pickard
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 Kathy Swartz
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 Johnny Weiss
 Breccia Wilson

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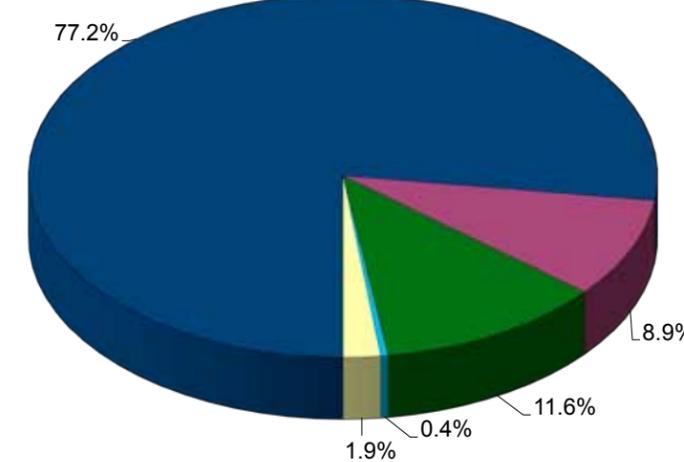
Don Phillipson, Chairman

FINANCIAL SUMMARY 2010

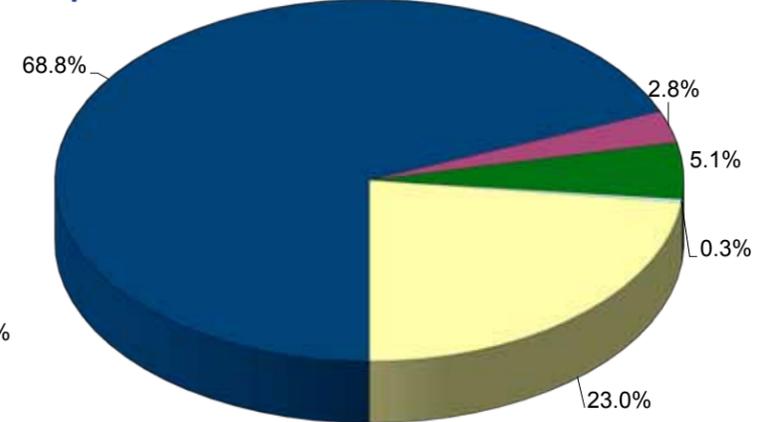
	INCOME	EXPENSES
EARNED INCOME		
Workshops and Contracts	2,270,939	2,062,808
Sales & Books	260,560	85,429
CONTRIBUTED INCOME		
Membership	10,995	7,749
Development	342,662	152,182
Admin & Overhead	56,336	690,751
Total	2,941,492	2,998,919

ASSETS	
Cash & Current Assets	366,727
Fixed Assets	531,487
Endowment	416,116
Total Assets	\$1,314,330
LIABILITIES AND NET ASSETS	
Current	78,892
Deferred Tuition	193,341
Land Mortgage	195,952
Net Assets	846,145
Total Liabilities & Net Assets	\$1,314,330

Income

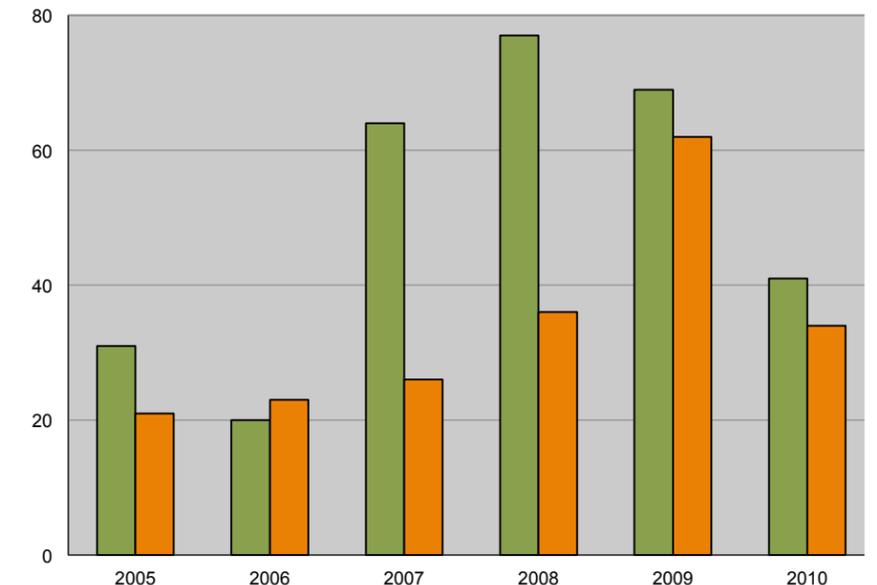


Expenses



Scholarships and Solar In the Schools

- # of scholarships awarded
- # of K-12 schools reached through Solar In the Schools



2010 IN PHOTOS



U.S. Dept. of Energy hands-on solar installation training at SEI's PV Lab Facility in Paonia, Colorado.

Staff met with Denver Mayor John Hickenlooper at Third Street Center in Carbondale. Solar In the Schools Manager Noah Davis is seen below exhibiting SEI's Solar Schoolbus.



(left) Wind workshop participants get hands-on in Guemes Island, Washington.



Solar Energy International's solar suitcases training reached out to high school students in Colorado.



Women's PV hands-on workshop in Paonia each summer offers advanced solar training and industry networking geared to women and taught by women.



(below) Solar friendships were formed in the Renewable Energy for the Rural Village workshop in Nicaragua.

Through outreach programs, SEI works with grassroots and development organizations around the world to promote sustainability and improve quality of life. Donors' and members' generous contributions support the outreach programs:

International Program provides training to groups around the world interested in using renewable energy technologies. Through this program, SEI trains decision-makers, technicians, and end-users in order to create sustainable renewable energy projects in 2010. SEI has conducted trainings in Mexico, Nicaragua, Ecuador, South Africa, Palestine, Kazakhstan, the Solomon Islands, and Pakistan, working with in-country NGOs, universities, and government agencies.



Renewable Energy for the Developing World workshops in Costa Rica are an integral part of SEI's International Program.

Native American Program helps Native Americans meet their energy and housing needs with renewable energy and natural building. SEI works with Native American communities and nonprofit organizations, training people from the Western Shoshone, Skull Valley Goshute, Lakota Sioux, Yurok, Zuni, Hopi, and Chippewa Nations in renewable energy technologies.

Scholarships are available for students seeking an education in renewable energy technology and sustainable design skills. In 2010, SEI served 64 students with financial assistance. SEI has partnered with workforce agencies to help retrain under and unemployed workers.

Training the Trainers

Rocky Mountain Solar Training Program (RMSTP) is a joint partnership between the Dept. of Energy's Solar Energy Technologies Program, SEI, Salt Lake Community College, and the Utah Solar Energy Association. The goal of the consortium is to accelerate the wide-spread adoption of solar electric technologies, training and facilities by improving existing solar training courses and facilities for the local photovoltaic and solar hot water installation workforce. The RMSTP's mission seeks to increase the training capacity of community and technical college solar training programs within a 15 western U.S. region. In 2010, 22 instructors from 14 institutions in 12 states received 12 weeks of PV online training combined with one week of intensive hands-on training through SEI. In addition, 21 instructors from 12 institutions in 7 states received a week of in-person solar heating and cooling training through SEI.

Solar In the Schools (SIS) is devoted to teaching the growing importance of energy. In 2010, SIS reached more than 2,000 K-12 students, 20 at a time, with dynamic presentations that had kids generating human-powered electricity and wiring small solar cells together. In addition to school presentations and teacher trainings, SIS dramatically increased its range in 2010 by adding a free Introduction to Renewable Energy online course.

Women's Program hosts technical training workshops each July at SEI's PV Lab Facility in a supportive learning atmosphere to bring more women into the renewable energy field. In 2010, SEI women's workshop in Paonia included women from both coasts of the U.S. taught by women for women, and provide a supportive learning atmosphere for female students.

Work-Trade Program provides 100% tuition for eight weeks of workshops in exchange for eight weeks of work. With six work-traders in 2010, SEI received help with the day-to-day workload and special projects such as PV Lab Facility upgrades, producing video for YouTube, improving search engine optimization, writing blogs, and promoting workshops via social networking.

In 2010, Solar Energy International introduced its new Online Campus with advanced learning theory, featuring:

- Streaming video with instructional examples and expert interviews.
- Online forums and discussions.
- Chat rooms for real-time discussions.
- Live office hours for student-instructor Q&A sessions.
- Quizzes with immediate feedback and grading.
- Downloadable course notebooks for offline viewing.
- Engaging exercises with easy-to-read graphics and schematics.
- Readings and resources authored by industry leaders.

Online Alumni and Career Center

Launched in 2010, the new Solar Energy International Online Alumni and Career Center was created to help our students explore the opportunities within the renewable energy industry. The Center provides:

- Career exploration
- Career counselor (volunteer)
- Industry leader interviews
- Job posting resources
- Resume writing tips

This resource provides networking connections for students and alumni as well as opportunities to explore career opportunities and professional paths within the renewable energy industry.

Alumni Map

In 2010, SEI invited alumni to log on to the newly created alumni site, solarenergytraining.org, to add their location on our alumni, student and instructor map that features locations around the world.



Staying Connected

From Facebook and Twitter to chat rooms and blogs, SEI established a strong social network in 2010 that helps participants grow their bonds. Many alumni develop new friendships, nurtured through e-mails, site visits and the world's ever-popular social media outlets such as Facebook, Twitter, LinkedIn and YouTube. Join the club.



- **Like us on Facebook:**
Search Solar Energy International (SEI) on FB



- **Follow us on Twitter:**
twitter.com/solarenergyintl



- **Join our LinkedIn groups:**
Search Solar Energy International under Groups



- **Subscribe to our YouTube channel:**
youtube.com/user/solarenergyvideo

SEI's first free online course launched in 2010 RE100: Introduction to Renewable Energy

- Launched at the end of December 2010
- 1,000 participants enrolled in the first month
- 10-lesson overview of RE types
- Get to know the SEI Online Campus
- Printable Record of Completion
- SEI Alumni and Career Center access